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“New digital solutions for health care providers: EMR/ EHR revised!”

Health Office solution company Comtech Networks focuses on assisting medical offices to comply with new rules, regulations and guidelines.

Long Island, New York, February 10, 2005

Star Trek's Doctor's would have been amused, but for today's medical practitioners, a tablet PC, which retrieves medical data from a server is just one available technical tool, helping them to increase data security and reduce administrative costs. Service companies now offer customized solutions for each individual medical office, following the goals of the paperless office, the EMR (electronic medical records) guidelines and President Bush's new pledge for an “US Electronic Health Record System (EHR)”.

Comtech Networks, based in Long Island (New York) is a prime example of a specialized health office solution provider. The company is focused on the improvement of procedures and standards in medical offices from 1-40 doctors. After initial assessments, Comtech Networks suggests various software and -if necessary -hardware solutions, which are focused around the practice manager's needs and include as much or as less digital/ electronic change as necessary.

“Our main goal is to increase the profitability and productivity of the medical office!”, says Jim Carpenter, CEO of Comtech Networks, “The result is a win-win situation for everybody. >Digital Medical Office Solutions< is about the simplification of office procedures, reduction of costs, increase in payments, decrease in errors and a clear enhancement of data security.”

In accordance with the government's new initiative, Comtech recognized some time ago, the importance of *“incorporating health information technology”*. As President Bush recently said, it is time to *“wring out the inefficiencies”* of our *“19th century paperwork system”*.

The services Comtech is offering to a health care provider include:

- The design of a completely automated office (in cooperation with Greenway Medical Technologies)
- The integration of a document management solution (in cooperation with SRS Software)
- a customized “minimal solution” to achieve compliance

Already under the regulations of the 1996 HIPAA (“Health Insurance Portability and Accountability Act”) every medical practice was required to comply with the new privacy and security rules, which started to be latest enforced in 2004. During this period, Comtech has successfully assisted numerous medical practices across the United States in their transition to an efficient modern office environment. Jim Carpenter proudly points out, that *“...most of our customers have been impressed by our passion for details – that is: finding the right solution for their individual situation. There is a difference between a 3 provider OB/GYN practice and a 15 doctor medical center – so you always need a customized approach from a local expert.”*

Now, Comtech is ready to take its services a step further and to make every doctors office in the North East ready to become part of the *“New National Electronic Health Care Network”* and connect them to President Bush's proposed *“regional hubs”*. Comtech still works with many of its original customers, but the IT service company is confident that it will increase its customer base remarkably, once the mainstream practitioners realize the benefits and business sense of adopting an EMR/ EHR.

For more information please visit www.gocomtech.com

or contact:

<p>Media Contact USA: Wigbert Boell WebdaK Group +1-917-353-2222</p>	<p>Comtech Networks 3 Technology Drive Stony Brook Technology Center Setauket, NY 11733 Tel: 631-941-9400 Fax: 631-941-4494 www.gocomtech.com</p>
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About Comtech Networks:

Comtech Networks provides >digital solutions for the medical office<, through assessment, analysis, and implementation of customized systems. Comtech offers partial or complete solutions for EMR (Electronic Medical Record), document management, scheduling, billing and general IT challenges.

Since 1996, the Long Island (New York) based company has focused on the needs of the medical office. Gaining outstanding expertise with HIPAA compliance challenges, Comtech Networks is now focused completely on helping every medical office in the North East to become part of the National Electronic Health Care Record Network (EHR).

Comtech Networks was established in 1988 and provided premium system development, infrastructure support, and project management expertise to a variety of markets. In this time Comtech successfully supported technology intensive organizations such as Citigroup®, Citibank®, Blockbuster Video, Stony Brook University Hospital, Sony, and Prodigy.

keywords:

EMR – electronic medical records; paperless office; health office solutions; practice management; Long Island solution provider; EHR – (US or National) Electronic Health Network; Greenway Medical; PrimeSuite; SRS Software; Freedom Chart Manager; digital office; medical office; health care provider;