

HIPAA COMPLIANT EHR SUPPORTIVE SECURE SOLUTIONS

TESTIMONIALS

“Comtech helped us in defining our approach to an EMR, specifying the equipment we needed, and training our staff in not just the operation of the software, but the workflow of the practice itself. They remain committed to us long after the deal is signed. Comtech delivers not only premier solutions, but outstanding customer support.”

— Dr. Robert Mormando, D.O.
President/CEO, Port Jefferson Medical Care

“Comtech continued to work to better our practice long after we first implemented the software. They are flexible and dedicated to their clients. While many software packages compare in functionality, it is training and ongoing support that provides success, Comtech delivers all.”

— Patrick Haughey
*Department Administrator
Department of Orthopedics
Beth Israel Medical Center, New York, NY*

“The first day I used the system was the last day I added a chart to my room.”

— Harvinder Shandu, M.D.
Hospital for Special Surgery, New York, NY

Both my staff and I wouldn't even think of going back to the old paper chart. My office now operates at peak efficiency, and paper charts are nowhere to be seen

— John Andronaco, M.D.
*Chairman, Department of Orthopedics
Hackensack University Medical Center, NJ*

TURNKEY SYSTEM COST-EFFECTIVE PAPERLESS

ABOUT US...

Comtech Networks is a solution provider for medical offices with the focus on EMR, paperless office, and office management solutions. Since 1988 Comtech Networks has tailored its support to the individual needs of small and medium sized businesses in the North Atlantic Region. In the past Comtech has also handled Network projects for international and enterprise clients, such as Citigroup®, Blockbuster, ABN AMBRO, Stony Brook University Hospital, and Sony.

Based in Long Island, (New York) Comtech has a very high rate of satisfied customers. They remained loyal to Comtech throughout the years and despite major changes in Computer Technology. Comtech always works with its customers, identifying the appropriate solution for their praxis, because in Data Management, there is no one-fits-all-solution.

With today's new government requirements for the Electronic Health Record (EHR) and HIPAA compliancy, Comtech Networks is your knowledgeable partner, assisting you through each step and continuing to serve you long after the last computers are upgraded and the last staff members are trained.



COMTECH NETWORKS

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KEEPING YOUR RECORDS ORGANIZED AND SECURE HAS NEVER BEEN EASIER!



BUSINESS SOLUTIONS. HEALTHCARE SOLUTIONS.



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CUSTOMIZED SOLUTIONS FOR EVERY OFFICE SITUATION

With 17 years of experience, we know that every situation is different and every medical office needs a customized solution. That is why we do not simply sell you a product, but rather develop customized solutions together with you, based on various programs, modules and software we can offer.

- **Do you have practice management software in place?** *Our programs interface with it.*
- **Are you looking for a 100% paperless solution?** *We have the answer.*
- **Already have a scheduling or billing system and want to grow into an EMR/ Paperless office?** *We can help you.*
- **EMR/ Paperless office?** *We can help you.*
- **Do you want a turnkey EMR solution?** *We have it.*
- **Already have IT support?** *We will work with them.*
- **Need IT support?** *We've been providing it for 17 years.*

Whatever the requirements, Comtech Networks offers customized and efficient solutions to improve your office environment.

"...most of our customers have been impressed by our passion for details — that is: finding the right solution for their individual situation. There is a difference between a 3 provider OB/GYN practice and a 15 doctor medical center — so you always need a customized approach from a local expert."

Jim Carpenter, CEO of Comtech Networks

THE TURNKEY SOLUTION

If you need a complete turnkey system, you can turn to Comtech for a completely integrated practice management and electronic medical records (EMR) solution. With different modules such as "E&M Coding", "Tablet Based Encounters", "Comprehensive billing and A/R management" and simple and powerful front office tools, our solution will get empower your office with the tools it needs to meet growing compliancy demands, improve profitability, and escalate patient care to new levels.

WHAT IS THE ROI?

All our clients have had concerns about costs and the possible Return on Investment (ROI) afterwards. Comtech Networks manages to eliminate these concerns within the first presentation, because the facts are convincing.

One OB/GYN Practice in New York serves as a good example: The office with 5 doctors and 2 Certified Nurse Midwives operates out of 5 locations, seeing over 400 patients a day. Managing over 70,000 medical records and reporting were a major headache, slowing down most of the operations. The office was looking to acquire a turnkey solution without losing one single patient visit.

With an "integrated practice management & EMR solution", which was implemented in stages, this practice became not only more efficient in all areas, but realized a first-year ROI of over \$400,000. Half of this amount came from increased collections and another 25% from an increased accuracy in coding office visits (checking off the appropriate billing codes).

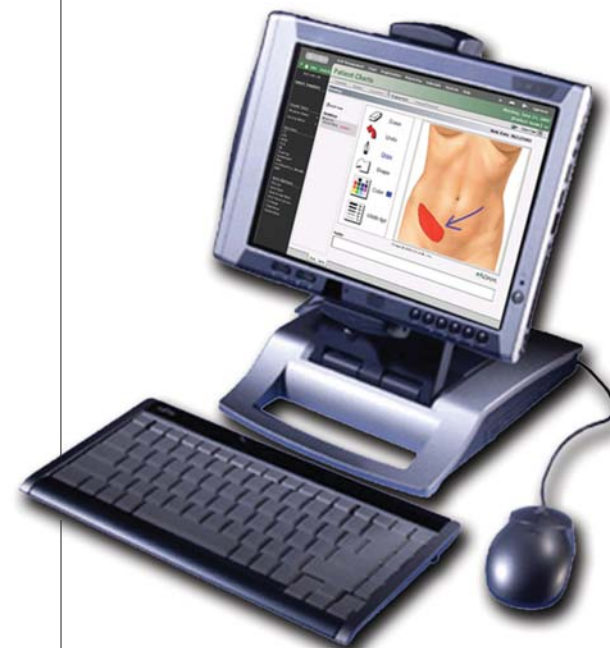
Yet another benefit has been the reduced time of getting lab reports. It now may take only 3 hours to get results, instead of previously 36 hours.

Increased accuracy, better service, more patient visits, better collections, increased security — like all the others, this client is extremely satisfied to have taken the step to modern office management.

THE PAPERLESS SOLUTION

Comtech can launch your practice on an EMR (Electronic Medical Record) with document management technology that automatically converts charts into a new paperless environment, rapidly cutting costs and improving workflow in physician practices. With an unprecedented 100% successful installation and utilization rate for five consecutive years and serving thousands of physicians in 27 medical specialties nationwide, it is a proven and comprehensive solution.

Independently documented as requiring less than 20 minutes to train a provider, this solution doesn't slow physicians down or change the way they see patients or document visits. Furthermore, it is easy to learn, easy to use, and very cost-effective.



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